

Global Real Rates: A Secular Approach

Pierre-Olivier Gourinchas¹ Hélène Rey²

¹UC Berkeley & NBER & CEPR

²London Business School & NBER & CEPR

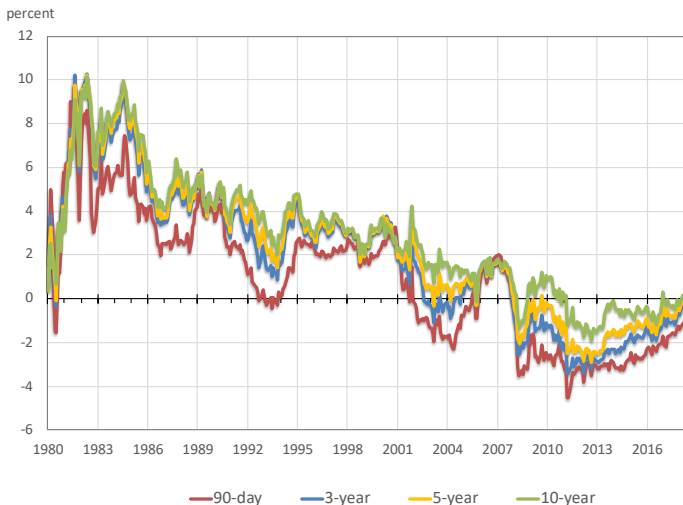
Bank for International Settlements, Zurich, June 2018

17th Annual BIS Conference:
Ten Years after the Great Financial Crisis: what has changed?

Main Question:

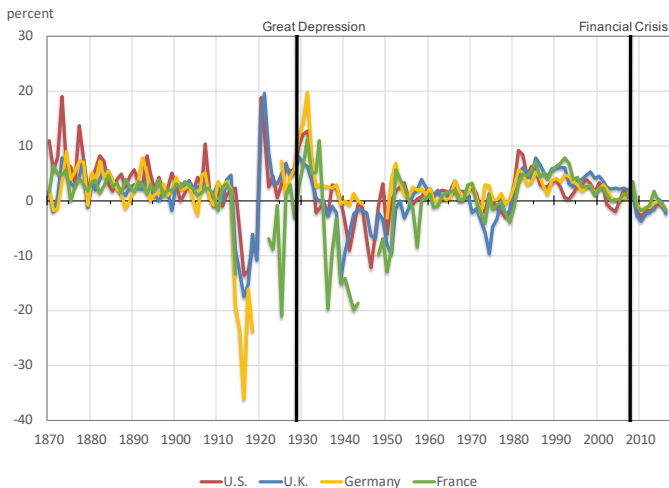
- ▶ Why have global real interest rates declined so much, and for how much longer?
- ▶ Propose a simple empirical approach using the world budget constraint and a century of historical data.
 1. Gives us insights regarding the forces behind low frequency movements in real rates.
 2. Allows us to forecast future global real rates.
- ▶ Implications for the future, and international policy coordination

U.S. Ex-Ante Real Rates



Ex-ante real yields on U.S. Treasury Securities constructed using median expected price changes from the University of Michigan's Survey of Consumers. Source: FRED.

'Historical' Real Rates, 1870-2015



Ex-post real rates are constructed as the nominal interest rate on 3-months Treasuries minus realized CPI inflation. Source: Jordà et al (2016).

Facts and Possible Interpretations

- ▶ Decline in natural rate: Holston et al (2017), Laubach and Williams (2016)
- ▶ 'Secular Stagnation':
 1. Demography: Hansen (1939), Carvalho et al (2016)
 2. Productivity growth: Summers (2013), Gordon (2012)
 3. Demand for safe assets: Caballero et al (2016), del Negro et al (2017)
- ▶ Savings Glut: Bernanke (2005), Caballero et al (2008)
- ▶ Deleveraging after the crisis: Eggertson Krugman (2012); Guerrieri and Lorenzoni (2011); Lo and Rogoff (2015)

Consumption-to-Wealth Ratio

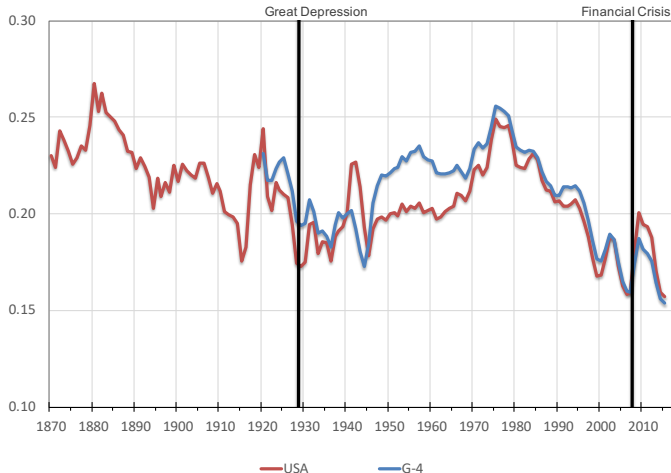


Figure: Consumption-to-Private Wealth Ratio, 1870-2015, United States and G-4 (U.S., U.K., Germany and France). Sources: Jordá et al (2016), Piketty et al (2017) and WID.

Theoretical framework

- ▶ Wealth accumulation for the world (financial integration):

$$\bar{W}_{t+1} = \bar{R}_{t+1}(\bar{W}_t - C_t)$$

- ▶ \bar{W}_t : Total Private wealth: financial wealth (incl. gov. debt) as well as housing, non incorporated businesses, land, + human wealth;
 \bar{R}_{t+1} gross return on total private wealth; C_t world private consumption. No Ricardian equivalence.
- ▶ Accounting identity.

Theoretical Framework

- ▶ Most models deliver a stationary C/\bar{W} . Details unimportant.
- ▶ Log-linearize around the steady-state consumption-wealth ratio (Campbell (1986), Lettau and Ludvigson (2001)):

$$\ln C_t/\bar{W}_t \simeq \mathbb{E}_t \sum_{s=1}^{\infty} \rho_w^s (\bar{r}_{t+s}^w - \Delta \ln C_{t+s})$$

- ▶ Today's aggregate consumption to wealth ratio is low if:
 - ▶ Expected future rates of return on wealth \bar{r}^w are low
 - ▶ Expected future aggregate consumption growth $\Delta \ln C$ is high

Theoretical Framework: Two Adjustments

- ▶ **Private wealth vs. human wealth.** $\bar{W} = W + H$. H unobserved.

$$\ln C_t / W_t \simeq \mathbb{E}_t \sum_{s=1}^{\infty} \rho_w^s (r_{t+s}^w - \Delta \ln C_{t+s}) + \varepsilon_t$$

with $\varepsilon_t \propto \mathbb{E}_t \sum_{s=1}^{\infty} \rho_w^s (r_{t+s}^h - r_{t+s}^w) - (\ln W_t - \ln H_t)$. Interpretation.

- ▶ **safe and risky returns.** write $r^w \equiv r^f + er^w$.
 - ▶ proxy $er^w = \nu' \mathbf{er}$ where er is a vector of observed excess returns (equity, bonds, housing)
 - ▶ estimate ν from the data.

- ▶ **Present value relation:**

$$\begin{aligned} \ln C_t / W_t &\simeq \mathbb{E}_t \sum_s \rho_w^s r_{t+s-1}^f + \nu' \mathbb{E}_t \sum_s \rho_w^s \mathbf{er}_{t+s} - \mathbb{E}_t \sum_s \rho_w^s \Delta \ln \mathbf{C}_{t+s} + \varepsilon_t \\ &\equiv \textcolor{red}{cW}_t^f + \textcolor{green}{cW}_t^{rp} + \textcolor{blue}{cW}_t^c + \varepsilon_t \end{aligned}$$

Identification

Look at co-movements of $\ln C/W$ and components:

- ▶ Productivity slowdown: $c \downarrow, r^f \downarrow$
- ▶ Aging/demography: saving $\uparrow, r^f \downarrow$
- ▶ Deleveraging: $c?, r^f \downarrow$
- ▶ Risk Appetite \downarrow : $rp \uparrow, r^f \downarrow$

Data

- ▶ World is an aggregate of the United States, the United Kingdom, Germany and France.
- ▶ Historical data on private wealth, population and private consumption for the period 1870-2015 for the United States, and 1920-2015 for the United Kingdom, Germany and France from Piketty et al. (2014) and Jordà et al. (2016).
 - ▶ Risk-free return: ex-post real return on three-months Treasuries minus CPI inflation.
 - ▶ Real return on risky assets: total equity return for each country minus CPI inflation.

'Global' Consumption & Wealth per capita, 1920-2015

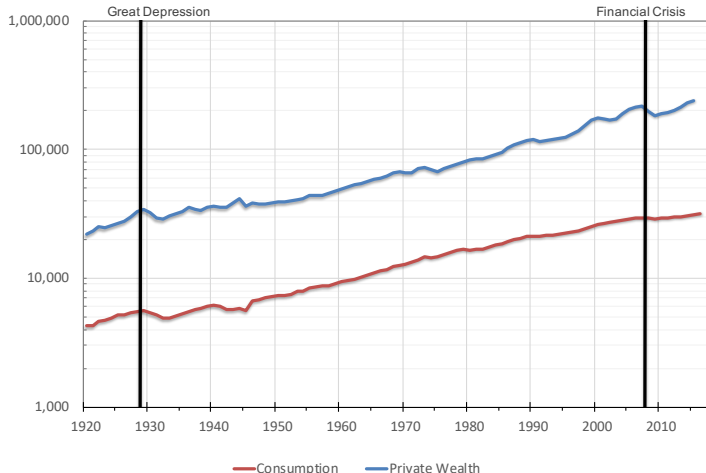


Figure: The figure reports real annual private consumption expenditures and real private wealth (land, housing, financial assets) for the U.S., U.K., Germany and France in 2010 US dollars. Source: Jordà et al (2016), Piketty et al (2017) and WID.

Financial and Housing Wealth

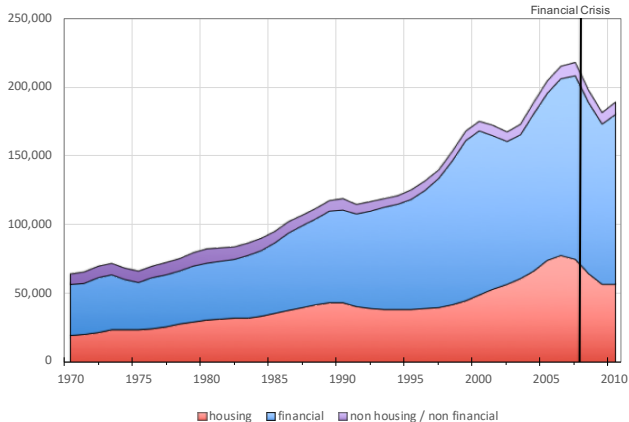


Figure: Housing, Financial and Private Wealth per capita, 2010 USD, United States, United Kingdom, Germany and France, 1970-2010. Source: Piketty & Zucman (2014).

Consumption-to-Wealth Ratio

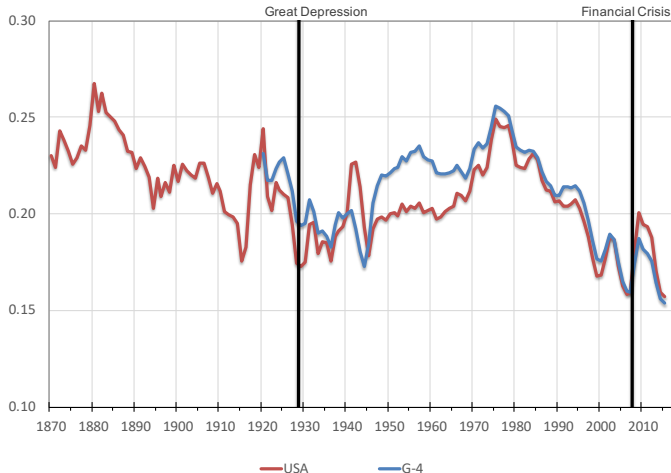
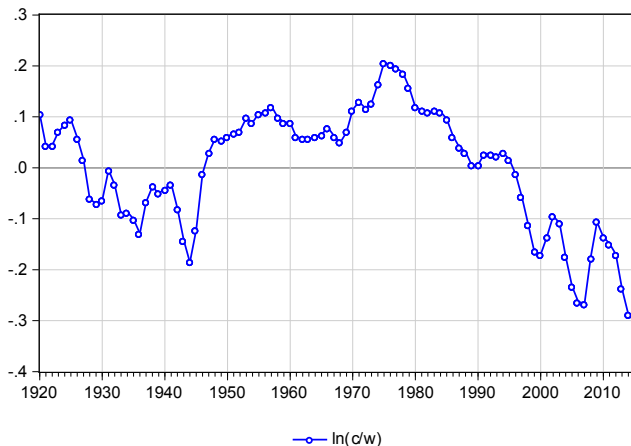


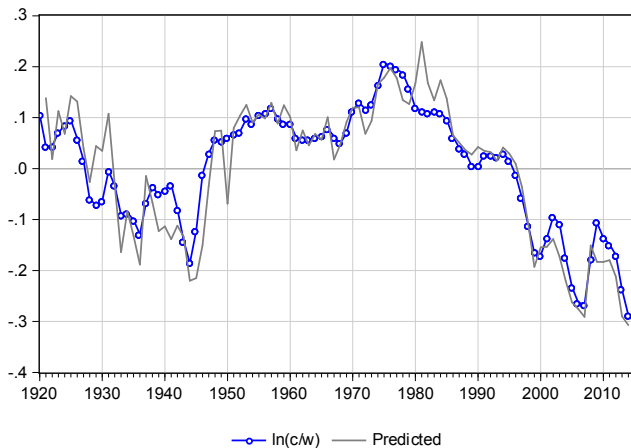
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Decomposing the Global Consumption/Wealth Ratio



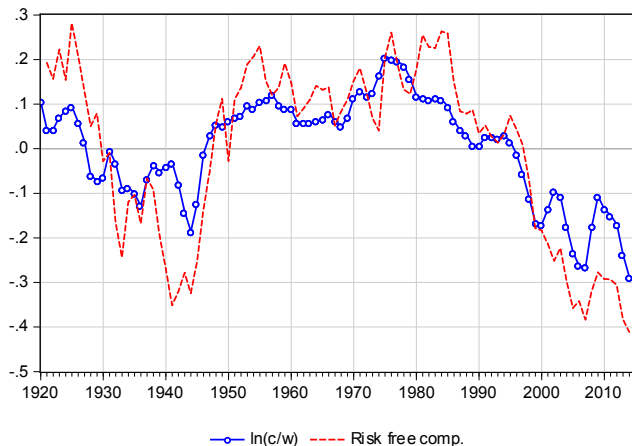
The figure decomposes $\ln(C/W)$ into a risk-free component (cw^f), an excess return component (cw^{rp}) and a consumption growth component (cw^c).

Decomposing the Global Consumption/Wealth Ratio



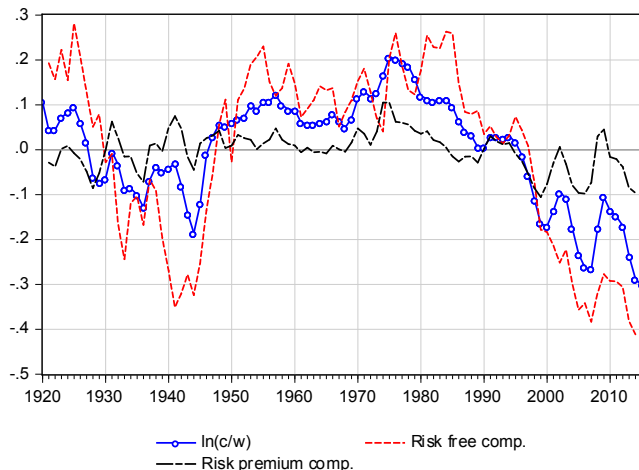
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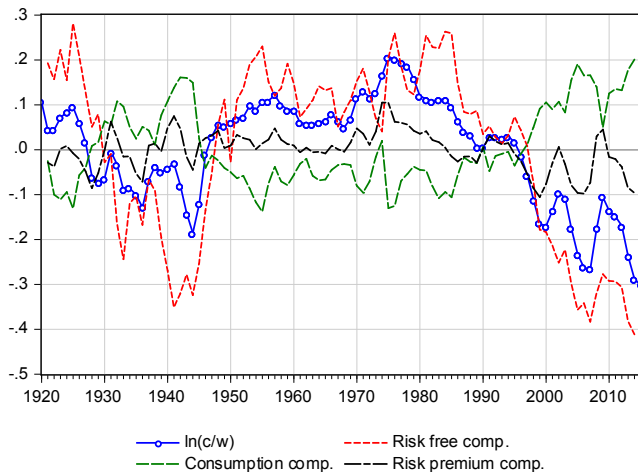
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Decomposing the Global Consumption/Wealth Ratio



The figure decomposes $\ln(C/W)$ into a risk-free component (cw^f), an excess return component (cw^{rp}) and a consumption growth component (cw^c). $\hat{\nu} = 0.33$

Decomposing the Global Consumption/Wealth Ratio



The figure decomposes $\ln(C/W)$ into a risk-free component (cw^f), an excess return component (cw^{rp}) and a consumption growth component (cw^c). $\hat{\nu} = 0.33$.

Unconditional Variance Dec.

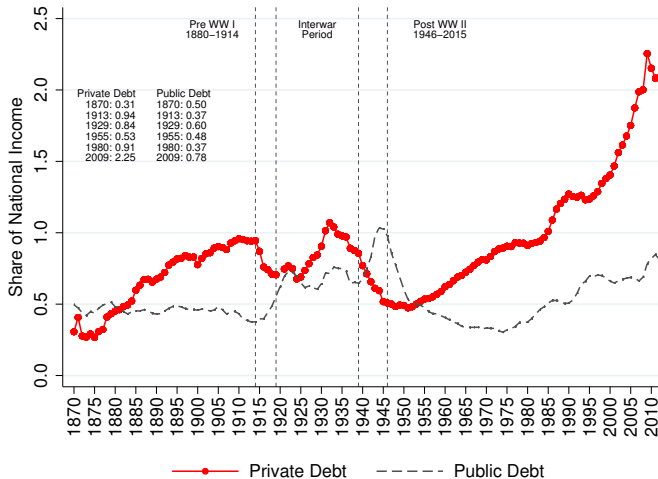
#	percent	U.S.	G4
1	β_{rf}	1.446	1.361
2	β_{rp}	0.191	0.266
3	β_c	-0.420	-0.548
	of which:		
3	β_{cp}	-0.096	-0.315
4	β_n	-0.324	-0.232
5	Total (lines 1+2+3)	1.217	1.079

Results & Interpretation

- ▶ Very good fit of the decomposition
- ▶ Most of the movements in C/W reflect expected movements in the future risk-free rate
- ▶ Productivity and demographic shocks: some contribution.
- ▶ Demand for Safe Assets: risk premium is a residual.
- ▶ Deleveraging shocks: most plausible suspect...? Timing is very striking.

Deleveraging Episodes

A. Growth of Private and Public Debt



Interpretation

- ▶ Most of the action is in the joint dynamics of the consumption wealth ratio and the return component, particularly the risk free rate.
- ▶ Plausible interpretation:
 - ▶ 'Irrational exuberance' in asset prices in the 1920s and in the 1990-2000s: fast growing financial wealth and fast declining consumption-wealth ratios.
 - ▶ Large financial crises in 1929 and in 2008: deleveraging (increased savings and low consumption) for an extended time. Low consumption wealth ratios and low real rates.
- ▶ This is consistent with debt overhang effects (Reinhart and Rogoff (2014)) and a global financial boom/bust cycle (Miranda-Agrippino & Rey (2015)).

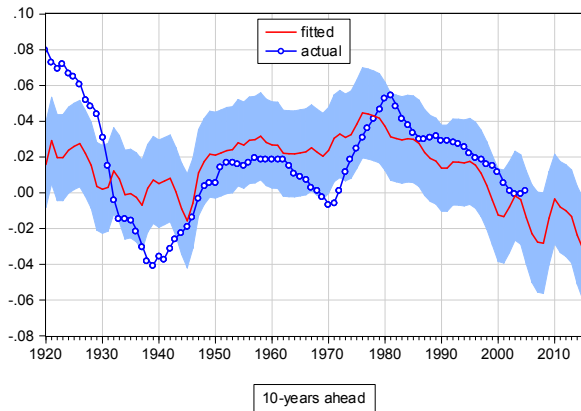
Predicting Global Real Risk-free Rates

- ▶ Predictive power of the consumption-wealth ratio:

$$y_{t+k} = \alpha + \beta cw_t + \epsilon_{t+k}$$

- ▶ y_{t+k} denotes the variable we are trying to forecast at horizon k and cw_t is the consumption-wealth ratio at the beginning of period t .
- ▶ Candidates are: real risk free rates, equity premium, consumption growth per capita, population growth, term premium, credit growth.
- ▶ Strong predictive power for long run real rates. (Adj. R^2 is 0.43 on a 10 year horizon).

Predicting Global Real Risk-free Rates



The figure forecasts the 10-year average future short risk-free rate using $\ln(C/W)$. Graph includes 2 standard deviation bands.

2015-2025 forecast: -3.1%

U.S. real rates: A Kalman Filter Approach

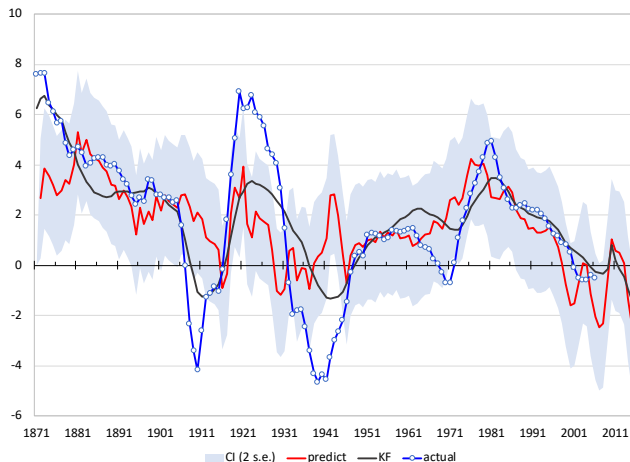
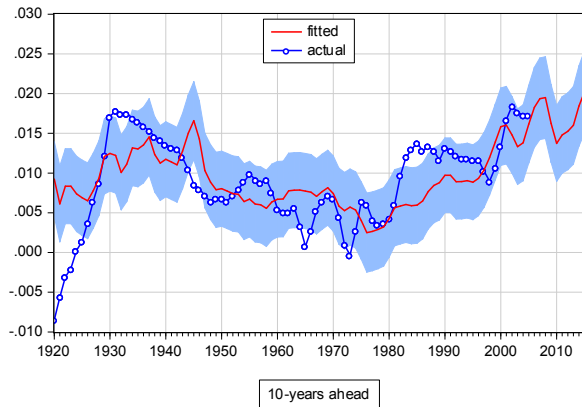


Figure: Predictive Regressions: Real interest rate, 1870-2015. Note: The graph reports forecasts at 10 years of the annualized risk-free rate: a simple forecast using $\ln(C/W)$ and a Kalman Filter estimate using Kojien and van Binsbergen (2010). **2015-2025 forecast: -2.35% , KF: -1.37% .**

Predicting Global Term Premium



The figure forecasts the 10-year average future global term premium using $\ln(C/W)$. Graph includes 2 standard deviation bands.

2015-2025 forecast: 2.0%.

Implications for International Policy Coordination

- ▶ Fragile global environment: recurrence of ELB
- ▶ Limits of traditional policies and limited policy space (monetary, fiscal)
- ▶ Propagation of recessions via external surpluses; Exchange rate policies matter (currency wars)
Caballero, Farhi & Gourinchas (2016)
- ▶ Incentives for debt issuance from safe asset providers, but potential instability from multipolar system
- ▶ International provision of liquidity, global safety nets. Outside liquidity vs. Inside liquidity.

Conclusions

- ▶ We use a very general almost a-theoretical framework to understand determinants of long run real rates.
- ▶ Empirical evidence favors [global financial boom/bust cycle](#).
- ▶ Euphoria pre-crisis leads to rapid increase in wealth (1920s, 1990s). This is followed by deleveraging post crisis (1929, 2008) and increased demand for 'safe' assets.
- ▶ Low consumption-wealth ratios are associated with lower future real rates.
- ▶ Evidence for technological slowdown or demographic factors (?)
- ▶ Predictive power: How long will the real rates stay low?
[Into next decade!](#)