Discussion: Asymmetries and Non-Linearities in Exchange Rate Pass-Through by Kim, Lewis and Vigfusson

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#### Motivation

#### ► Great paper:

- Long-standing question: Is exchange rate pass-through (ERPT) asymmetric for depreciations vs appreciations?
  - Very important practically for monetary policy
  - Informative for macro modeling in general: Exchanges rates as an exogenous shock to understand price adjustment
- Particular contributions:
  - Using micro-data, show asymmetric response in ERPT
  - Micro data allows to rule out some alternative explanations

Non-linearities do not appear to play a role

## Main Results 1/2

- Asymmetric ERPT:
  - > FX appreciations pass-through more quickly in the medium term
  - no difference after a year
  - more pronounced for differentiated goods
- Some alternative mechanisms ruled out:
  - not caused by asymmetric price stickiness some evidence of state dependence (for depreciations)
  - not caused by selective exit; both appreciations and depreciations raise exit probability (curiously, depreciations by more)

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There is no evidence of non-linearities

# Main Results 2/2

- Quantities:
  - FX appreciations increase trade values in short run
  - depreciations decrease trade values in short run
  - no effect in long run
  - using estimated ERPT, can infer quantity responses
- Empirical paper, but includes a partial-equilibrium model:
  - monopolistic competition model with convex adjustment costs for quantity increases

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- model generates asymmetry in ERPT
- model fails to match pricing moments in the data (magnitude)
- no quantity moments matched

## **Discussion Overview**

Next:

▶ 3 comments on the empirical analysis

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▶ 1 comment on modeling

## Comment 1: More From Within the Data

- Exploit richness of the data: Solidify guidance for modeling and policy!
- Several possible extensions:
  - What if you look at exports? Just a different flag in the dataset. Do results flip? Interesting either way.
  - Most ERPT is due to producer-currency pricing (PCP) when desired pass-through is high, vs. local-currency pricing (LCP, see Gopinath et al. 2010). Do results depend on invoicing currency choice?
  - Intra-firm trade (Neiman 2010): Is asymmetric ERPT still present? Very important check, different intra-firm concerns.
- Analysis of adjustment probability:
  - Go beyond linear probability model.
  - You can use a multinomial logit/probit model to distinguish up/downwards adjustment. Do appreciations make increases more likely and vice versa? (also, show error bands)

#### Comment 2: More from Beyond the Data

Is the asymmetry finding a more general result? Really important to know for modeling assumptions.

Several angles:

- Use PPI and CPI micro data
- Run the same regression using cost shocks
  - commodity price movements
  - extract shocks like in Auer et al. (2017)
  - use common factors from FAVAR like in Boivin et al. (2009)
- Implement using PPI disaggregated data:
  - 325 U.S. PPI inflation series, 01/1947-12/2017
  - Commodity price index from St. Louis Fred
  - Estimate

$$\Delta P_{i,c,t} = \sum_{k=0}^{18} \left( \beta_k^+ \Delta c_t^+ + \beta_k^- \Delta c_t^- \right) + \text{controls} + \epsilon_{i,c,t} \tag{1}$$

#### Comment 2: More from Beyond the Data



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Similar pattern emerges!

## Comment 3: Quantities

- Results based on trade values. Using estimated ERPT to impute pure quantity effect.
- Find that quantity goes down when prices go down, and up when prices go up!
- Potentially problematic composition effect/confounding units:
  - ERPT estimated for 4-digit HS sectors. Trade values at 4-digit SITC? Need to make consistent/clarify. Else we are not comparing the same units.

- If same sectoral definitions, are both samples representative?
- Can you show standard errors?
- Take pure quantity results with caution.

#### Comment 4: Model 1/3

- Partial equilibrium model, currently work in progress.
- Convex adjustment costs for output increases lead to asymmetry in ERPT: large cost decreases do not lead to much pass-through because cost of increasing demand is convex.
- Most exchange rate changes are small, are convex adjustment costs realistic?

- Alternative: menu cost model with trend inflation
  - follow Mankiw and Ball (1994)
  - even and odd periods, t and t+1
  - marginal cost of C<sub>t</sub>
  - demand  $Q_t = BP_t^{-\rho}$ ,  $B, \rho > 0$
  - $\Pi$  expected cost inflation at end of t, realized  $\Pi * E_t$

Comment 4: Model 2/3

Flex-prices:

$$P_t^* = \frac{\rho}{\rho - 1} C_t$$
$$P_{t+1}^* = \frac{\rho}{\rho - 1} \Pi E_t C_t$$

Firm solves in period t:  $\min_{p_t} (p_t - p_t^*)^2 + \beta E_t (p_t - p_{t+1}^*)^2$ 

Optimal price in period t:  $p_t^{**} = c_t + \mu_t + \frac{\beta}{\beta+1}\pi$ 

In period t + 1, pay K to minimize loss again?
 Given c<sub>t+1</sub> = c<sub>t</sub> + π + ε<sub>t</sub>, get asymmetric sS band:

$$\epsilon_t \in \left[-\sqrt{\kappa} + (rac{eta}{eta+1} - 1)\pi, \sqrt{\kappa} + (rac{eta}{eta+1} - 1)\pi
ight]$$

#### Comment 4: Model 3/3

#### Extensions

- Use nested demand structure to make imports and domestic goods less substitutable and mitigate quantity effects
- How to obtain effect on exit probability, especially higher probability after depreciations? Role of distribution costs (Burstein et al. 2005)

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## Conclusion

Great paper!

