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Labor Markets in Heterogeneous Sectors

Sergio A. Lago Alves Central Bank of Brazil

Seventh BIS CCA Research Conference Lima, Peru (May 2016)



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- Introduction/Motivation
- Model
- Estimation/IRF's
- Conclusions



Motivation

- Last 15 years, according to Alves and Correa (2013): the Brazilian Labor Market Dichotomy
 - Deep sectoral heterogeneity: Manufacturing \times Services

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Motivation

- Last 15 years, according to Alves and Correa (2013): the Brazilian Labor Market Dichotomy
 - Deep sectoral heterogeneity: Manufacturing \times Services
- Look at the data with more detail not only the Labor market, but also the Goods markets from the Manufacturing and Services sectors are deeply heterogeneous in Brazil.
 - Extensive and intensive margins of labor play different, but important roles.

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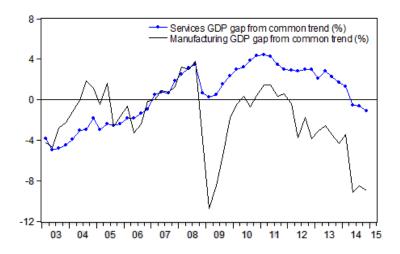


Motivation

- Last 15 years, according to Alves and Correa (2013): the Brazilian Labor Market Dichotomy
 - Deep sectoral heterogeneity: Manufacturing \times Services
- Look at the data with more detail not only the Labor market, but also the Goods markets from the Manufacturing and Services sectors are deeply heterogeneous in Brazil.
 - Extensive and intensive margins of labor play different, but important roles.
- Study is a first step at identifying those sectoral idiosyncrasies by means of a formal DSGE model intended for better estimation and policy advising.

Outline	Introd	The Model	Estimation and IRFs	Conclusions	Extra
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Sectoral GDP



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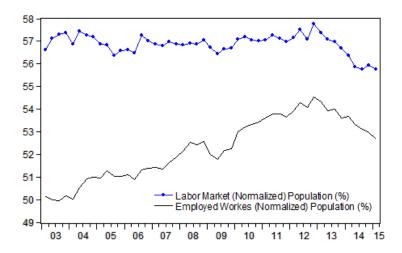
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Estimation and IRFs

Conclusions 00 Extra 000

Participation Rate and Total Employment

(Over Working Age Population)



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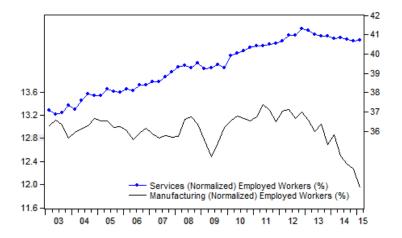
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Sectoral Employment

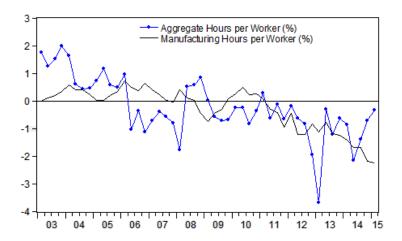
(Over Working Age Population)



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Outline	Introd	The Model	Estimation and IRFs	Conclusions
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Hours per Worker



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- I expand the DMP model (Diamond (1982), Mortensen (1982) and Pissarides (1985)) for a closed economy.
 - Search and matching frictions: equilibrium unemployment.

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- **Contribution:** Endogenous decision to either leave the labor market or reallocate to a different sector (Manufacturing and Services), after an asymmetric stochastic training period.



- I expand the DMP model (Diamond (1982), Mortensen (1982) and Pissarides (1985)) for a closed economy.
 - Search and matching frictions: equilibrium unemployment.
- **Contribution:** Endogenous decision to either leave the labor market or reallocate to a different sector (Manufacturing and **S**ervices), after an asymmetric stochastic training period.
- Sectors are asymmetric: firms are subject to sector-specific price stickiness and labor productivity.



- Thomas (2011) and Alves (2012): Firms simultaneously have specific labor force, post vacancy openings and explore both the intensive as the extensive margin of labor.
 - Induces richer dynamics in both the goods and labor market.

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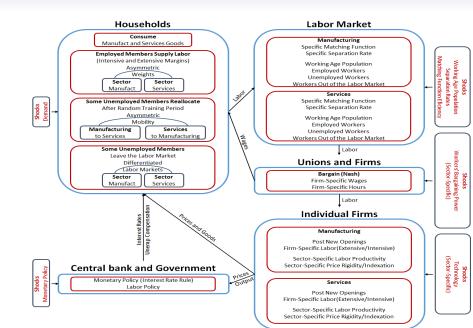
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Fully Blown DSGE model

- Thomas (2011) and Alves (2012): Firms simultaneously have specific labor force, post vacancy openings and explore both the intensive as the extensive margin of labor.
 - Induces richer dynamics in both the goods and labor market.
- Estimate (Bayesian) the model (180 equations/variables) using 13 observed quarterly variables (Labor, Goods, Mon. Policy): 2003:Q1 to 2014:Q4.

Outline

t**rod** 000000 The Model ●00000 Estimation and IRFs 0000 000 Conclusions 00 Extra 000





• $\delta^{\mathfrak{c}}_{\mathfrak{c}}$ and $\delta^{\overline{\mathfrak{c}}}_{\mathfrak{c}}$: Returning Rate at sector \mathfrak{c} and Reallocating Rate from sector \mathfrak{c} to $\overline{\mathfrak{c}}$.

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- δ^c_c and $\delta^{\bar{c}}_c$: Returning Rate at sector c and Reallocating Rate from sector c to \bar{c} .
- a_c and \bar{b}_c : Elast. unemp. matching function $m_{c,t} \equiv \eta_{c,t} v_{c,t}^{1-a_c} u_{c,t}^{a_c}$ and Worker's bargaining power at sector c.



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• ε_c: Labor productivity at sector c.



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- $\varepsilon_{\mathfrak{c}}$: Labor productivity at sector \mathfrak{c} .
- α_c and ι_c : Price rigidity and price indexation at sector c.

Outline	Introd	The Model	Estimation and IRFs
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Heterogeneous Labor Market

• Two sectors: $\mathfrak{c}\in\mathcal{F}_{\mathfrak{c}}\equiv\{\mathfrak{m},\mathfrak{s}\}$ with size $\mathfrak{w}_{\mathfrak{c}};$



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Heterogeneous Labor Market

- Two sectors: $\mathfrak{c} \in \mathcal{F}_{\mathfrak{c}} \equiv \{\mathfrak{m}, \mathfrak{s}\}$ with size $\mathfrak{w}_{\mathfrak{c}}$;
- End of period *t*:
 - $\ell^{\mathfrak{p}}_{t}$, $\ell^{\mathfrak{p}}_{\mathfrak{m},t}$, $\ell^{\mathfrak{p}}_{\mathfrak{s},t}$ members at working age.

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 - $\ell_t^p \equiv (\ell_t + \ell_t^o)$, where ℓ_t^p is **exogenous**, stochastic, stationary, $E\ell_t^p = 1$

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 - $\ell_t^p \equiv (\ell_t + \ell_t^o)$, where ℓ_t^p is **exogenous**, stochastic, stationary, $E\ell_t^p = 1$
 - *l*_t, *l*_{m,t}, *l*_{s,t} members in the labor market, employed or unemployed: endogenous;
 - $\ell^{\mathfrak{o}}_{t}$, $\ell^{\mathfrak{o}}_{\mathfrak{m},t}$, $\ell^{\mathfrak{o}}_{\mathfrak{s},t}$ members out of the labor market: **endogenous**;

Outline O	Introd 0000000	The Model 00●000	Estimation and IRFs 0000 000	Conclusions 00	
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- Two sectors: $\mathfrak{c}\in\mathcal{F}_{\mathfrak{c}}\equiv\{\mathfrak{m},\mathfrak{s}\}$ with size $\mathfrak{w}_{\mathfrak{c}};$
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 - $\ell^{\mathfrak{p}}_{t}$, $\ell^{\mathfrak{p}}_{\mathfrak{m},t}$, $\ell^{\mathfrak{p}}_{\mathfrak{s},t}$ members at working age. $\ell^{\mathfrak{p}}_{\mathfrak{m},t}$ and $\ell^{\mathfrak{p}}_{\mathfrak{s},t}$ are **endogenous**;
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n_t, n_{m,t}, n_{s,t} members are employed: endogenous.

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• Firm z costly posts $v_t^e(z)$ job vacancies at the end of each period, and hence $v_t(z) \equiv v_{t-1}^e(z)$.

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- n_t (z_c) ∈ (0, ℓ_t) members employed in firm z_c. During each period, m_t (z_c) workers are matched into firm z_c.

• Production function: $y_t(z_c) = a_{c,t}A_tH_t(z_c)^{\varepsilon_c}$, where $H_t(z_c) = n_t(z_c) h_t(z_c)$.

Outline O	Introd 0000000	The Model 000000	Estimation and IRFs 0000 000	Conclusions 00	Extra 000
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- Probability $(1 \alpha_{c})$: price is adjusted to $p_{t}(z_{c}) = p_{t-1}(z_{c}) \prod_{c,t}^{ind}$, where $\prod_{c,t}^{ind} = (\prod_{c,t-1})^{\iota_{c}} (\bar{\Pi})^{\bar{l}}$.

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- Firm simultaneously chooses p^{*}_t (z_c), v^e_t (z_c) and n_{t+1} (z_c) to maximize its expected present discounted sum of nominal profits.

Outline O	Introd 0000000	The Model 000●00	Estimation and IRFs 0000 000	Conclusions 00	Extra 000
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- Firm simultaneously chooses p^{*}_t (z_c), v^e_t (z_c) and n_{t+1} (z_c) to maximize its expected present discounted sum of nominal profits.
- Total real salary per period \$\mathcal{O}_t(z_c) = w_t(z_c) h_t(z_c)\$ decided by Nash bargaining, while hours per worker \$h_t(z_c)\$ are set to maximize total surpluses.

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• Utility:
$$u_t \equiv \mathfrak{u}_{\mathfrak{u},t} \frac{\left(C_t - \iota_\mathfrak{u}\widetilde{C}_{t-1}\right)^{1-\sigma}}{(1-\sigma)}$$

Outline O	Introd 0000000	The Model 0000€0	Estimation and IRFs 0000 000	Conclusions 00	Extra 000

• Utility:
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 Aggregate Disutility:
 $v_t \equiv \int_0^1 v_t(z) dz$

Outline	Introd	The Model	Estimation and IRFs	Conclusions	Extra
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• Unemployment conpensation: $P_t \left(\mathfrak{w}_{\mathfrak{m}} \mathcal{O}_{\mathfrak{m},t}^c \mathsf{u}_{\mathfrak{m},t}^e + \mathfrak{w}_{\mathfrak{s}} \mathcal{O}_{\mathfrak{s},t}^c \mathsf{u}_{\mathfrak{s},t}^e \right)$

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Unemployment conpensation: P_t (m_m \mathcal{B}^{c}_{m,t} u^e_{m,t} + m_s \mathcal{B}^{c}_{s,t} u^e_{s,t})

• Members out of the labor market **also onsume** C_{c,t}, **but make no monetary contribution**.



• Utility:
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- Members out of the labor market also onsume $C_{c,t}$, but make no monetary contribution. However, being out of the labor market might be optimal if being unemployed is a burden

• Being unemployed: extra disutility $v_t^{u} u_t^e \equiv \mathfrak{w}_{\mathfrak{m}} \bar{v}_{\mathfrak{m}}^{u} u_{\mathfrak{m},t}^e + \mathfrak{w}_s \bar{v}_s^{u} u_{s,t}^e$ to the household



• The representative household optimally chooses C_t , A_{t+1} , and \mathcal{B}_{t+1} , as usual,

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- The representative household optimally chooses C_t , A_{t+1} , and \mathcal{B}_{t+1} , as usual, and also $m_{c,t}^{\circ}$:
 - After not being matched, a mass $m_{c,t}^{o}$ of unemployed workers decide it is better not to search for a job, and possibly reallocate to the other sector.



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 - **Probability** δ_c^c : worker returns to the labor force of sector c in the beginning of next period.



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 - **Probability** δ_c^c : worker returns to the labor force of sector c in the beginning of next period. **Probability** $\delta_c^{\bar{c}}$: she becomes fully specialized for working at sector $\bar{c} \neq c$ and reallocates in the beginning of next period.



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• About 15 parameters and steady state levels calibrated



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- 38 parameters and 13 standard deviations estimated using Bayesian approach (**Flat Priors**): 6,000,000 draws, discarding 5,000,000 as burn-in.

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• Working-age population, participation rate,



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 - Working-age population, participation rate, employed workers at the manufacturing and services sectors (PME).



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 - Hours per worker at the manufacturing (Pimes) and aggregate (PME), Layoff probability at manufacturing (Pimes), total mass of hired workers (Caged, corrected for formality).



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 - Hours per worker at the manufacturing (Pimes) and aggregate (PME), Layoff probability at manufacturing (Pimes), total mass of hired workers (Caged, corrected for formality).
 - Nominal interest rate.

Outline	Introd	The Model	Estimation and IRFs	Conclusions	Extra
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Intuition	Parameter	Mean (95% interval)
$rac{1}{\delta_{\mathfrak{m}}^{\mathfrak{m}}}pprox 2.1~q$: average time to return to \mathfrak{m}	$\delta^{\mathfrak{m}}_{\mathfrak{m}}$	0.479 (0.457,0.502)
$rac{1}{\delta^{\mathfrak{s}}_{\mathfrak{s}}}pprox 1.1$ q : average time to return to \mathfrak{s}	$\delta_{\mathfrak{s}}^{\mathfrak{s}}$	$\underset{(0.846,0.934)}{0.890}$
$rac{1}{\delta^* + ar{\delta}^{\mathfrak{s}}_{\mathfrak{m}}(1 - \delta^* - \delta^{\mathfrak{m}}_{\mathfrak{m}})} pprox 2.4 q$: realloc time $\mathfrak{m} o \mathfrak{s}$	$ar{\delta}^{\mathfrak{s}}_{\mathfrak{m}}$	$\underset{\left(0.740,0.857\right)}{0.796}$
$\frac{1}{\delta^* + \bar{\delta}^{\mathfrak{m}}_{\mathfrak{s}}(1 - \delta^* - \delta^{\mathfrak{s}}_{\mathfrak{s}})} \approx 10.3 y: \text{realloc time } \mathfrak{s} \to \mathfrak{m}$	$ar{\delta}^{\mathfrak{m}}_{\mathfrak{s}}$	0.070 (0.000,0.141)
How easy it is to find a job at \mathfrak{m}	a _m	0.966 (0.946,1.000)
How easy it is to find a job at $\mathfrak s$	$a_{\mathfrak{s}}$	0.974 (0.957,1.000)
Workers' bargaining power at $\mathfrak m$	$ar{b}_{\mathfrak{m}}$	$\underset{(0.895,0.989)}{\textbf{0.939}}$
Workers' bargaining power at $\mathfrak s$	$ar{b}_{\mathfrak{s}}$	$\underset{(0.577,0.685)}{\textbf{0.631}}$

Outline	Introd	The Model	Estimation and IRFs	Conclusions	Extra
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Intuition	Parameter	Mean (95% interval)
Reallocation costs from m	Gmm	0.067
Reallocation costs from \mathfrak{s}	$\mathcal{G}_{\mathfrak{ms}}$	0.056 (0.036,0.078)
Unemp Comp over Emp Salary at \mathfrak{m}	$\gamma^c_{\mathfrak{m}}$	0.033 (0.000,0.069)
Unemp Comp over Emp Salary at $\mathfrak s$	$\gamma^c_{\mathfrak{s}}$	0.173 (0.049,0.290)
Share of Unemp Workers from \mathfrak{m}	$\overline{\mathfrak{p}}_{\mathfrak{m}}^{ue}$	0.045 (0.000,0.087)
SS Labor Tightness at m	$\theta_{\mathfrak{m}}^{e}$	0.861 (0.500,1.230)
SS Labor Tightness at $\mathfrak s$	$\theta_{\mathfrak{s}}^{e}$	2.307 (1.848,2.741)
Reciprocal Intertemp Elast Substit	σ	5.166 (3.423,7.041)
Reciprocal Frisch Elast Substit	ν	5.287 (3.502,7.074)

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Estimation

Intuition	Parameter	Mean (95% interval)
Labor productivity at m	$\mathcal{E}_{\mathfrak{m}}$	0.985 (0.968,1.000)
Labor productivity at $\mathfrak s$	$\mathcal{E}_{\mathfrak{s}}$	0.946 (0.895,1.000)
Price rigidity at m	$\alpha_{\mathfrak{m}}$	0.637 (0.561,0.702)
Price rigidity at \mathfrak{s}	$lpha_{\mathfrak{s}}$	0.513 (0.402,0.618)
Price indexation at \mathfrak{m}	$\iota_{\mathfrak{m}}$	0.402 (0.316,0.487)
Price indexation at ${\mathfrak s}$	$l_{\mathfrak{s}}$	0.065 (0.000,0.136)

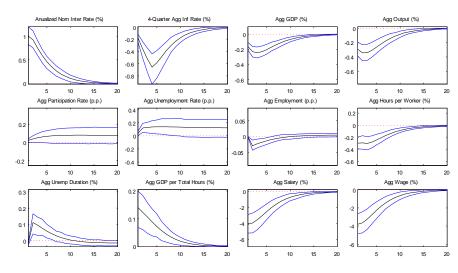
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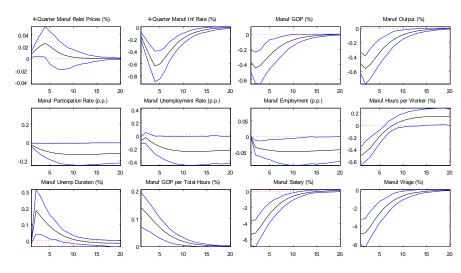
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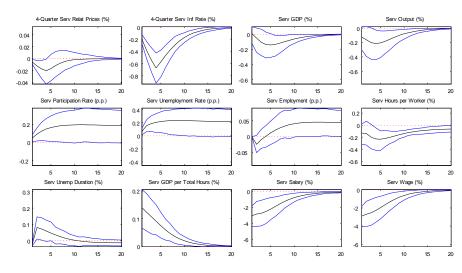


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Outline	Introd	The Model	Estimation and IRFs	Conclusions	Extra
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 Workers out of the labor market take longer to return in the Manuf sector (≈ 6 m) than in the Serv sector (≈ 3 m).

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- Workers out of the labor market take longer to return in the Manuf sector (≈ 6 m) than in the Serv sector (≈ 3 m).
- Workers from the Manuf sector find it **much** easier to reallocate to the Serv sector (\approx 7 m) than workers from the Serv sector when reallocating to the Manuf sector (\approx 10 y).

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 - Results may be highly influenced from this particular sample.

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Main Results

- Workers out of the labor market take longer to return in the Manuf sector (≈ 6 m) than in the Serv sector (≈ 3 m).
- Workers from the Manuf sector find it **much** easier to reallocate to the Serv sector (\approx 7 m) than workers from the Serv sector when reallocating to the Manuf sector (\approx 10 y).
 - Results may be highly influenced from this particular sample.
- Unemployed workers from serv sector find it easier get a job $(a_{\mathfrak{s}} \approx 0.974 > a_{\mathfrak{m}} \approx 0.966)$ and $(\overline{\theta}_{\mathfrak{s}}^{e} \approx 2.31 >> \overline{\theta}_{\mathfrak{m}}^{e} \approx 0.86)$, but have smaller power when bargaining for salary and hours $(\overline{b}_{\mathfrak{m}} \approx 0.94 > \overline{b}_{\mathfrak{s}} \approx 0.63)$, and hence their salaries are closer to unemp compensation).

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 - Using Hosios efficiency condition (*b̄* = *a*), the Manuf labor market also seems more efficient than the Serv labor market, i.e. *b̄*_m ≈ *a*_m, while *b̄*_s << *a*_m.

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Main Results

 After aggregate shocks, the relative demand for both sectors will be different due to the fact of prices are more flexible in the services sector. This effect is combined with the strong sectoral heterogeneity to produce different responses in the goods and labor markets.

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Main Results

- After aggregate shocks, the relative demand for both sectors will be different due to the fact of prices are more flexible in the services sector. This effect is combined with the strong sectoral heterogeneity to produce different responses in the goods and labor markets.
- The dynamics of labor market quantities are much more persistent than those of the goods sector.

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- The dynamics of labor market quantities are much more persistent than those of the goods sector.
- Aggregate responses of labor market variables qualitatively follow those in the services sector, for about 75% of employed workers are in this sector.

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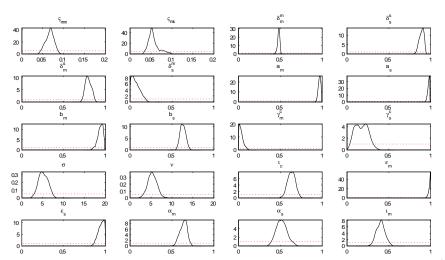
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- Aggregate responses of labor market variables qualitatively follow those in the services sector, for about 75% of employed workers are in this sector.
- After a monetary policy shock, it is the manufacturing sector which suffers more: stronger fall in employment, hours, real salaries, GDP and output.

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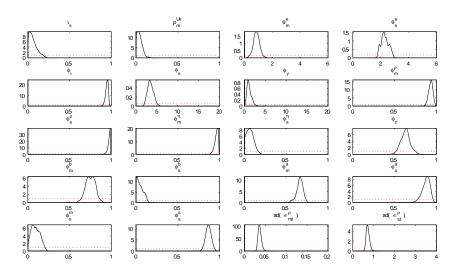
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- Aggregate responses of labor market variables qualitatively follow those in the services sector, for about 75% of employed workers are in this sector.
- After a monetary policy shock, it is the manufacturing sector which suffers more: stronger fall in employment, hours, real salaries, GDP and output.
- The model capture what is know as labor hoarding, for hours tend to fall much faster than employment after the shock.

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