# Cross-Border M&A Flows, Economic Growth, and Foreign Exchange Rates

Steven J. Riddiough Huizhong Zhang

Ingomar Krohn Bank of Canada Discussion

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- 1. Finding I: M&A deals predict economic growth
- 2. Finding II: Improving conditions lead to foreign currency appreciation
  - Acquisition activity of domestic firms matters most
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- Contribution: New channel bridging two streams of literature:

#### **Corporate Finance and Exchange Rates**

### M&A Cross-Border Deals and Economic Activity



# ann. M&A deals resembles business cycle dynamics

Significant positive correlation across years

#### Main Measure: M&A Cross-Border Deals

Differences between announced deals from/to country i to/from the U.S.

$$MA_{i,t} = MA_{i,t}^{in} - MA_{i,t}^{out} \tag{1}$$

•  $MA_{i,t} < 0$ : Firms in country *i* announced more deals (rel. to the U.S.)

$$\tilde{MA}_{i,t} = \frac{MA_{i,t} - \bar{MA}_{i,t}}{\sigma_{i,t}}$$
(2)



Averages out idiosyncratic information

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### Comment I: M&A Cross-Border Deals - Global (TS)



U.S.: Most active cross-border M&A market, but ...

- ... there exists a complex global M&A cross-border network, and ...
- ... non-U.S. M&A activity has been growing strongly over the sample
- Is the information of non-U.S. M&A deals relevant?

# Comment I: M&A Global Deals - Switzerland (Proximity)

	Europe (Shared border)	Europe (Shared border)
Switzerland	Europe (Other)	United States Switzerland
	United States	Europe (Other)
	Other	United Kingdom
	United Kingdom	Other
	Acquirer	Target

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Distance/Proximity between countries matter for cross-border flows

- Information costs affect investment decisions (Portes and Rey (2005))
- Frictions are lower for shorter distances (geographic, language, regulatory/tax frameworks) (di Giovanni (2005))

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Could "closer" agents be better informed about neighboring economies?

### Comment II: Novel Trading Strategy - Benchmarks

	P <sub>1</sub>	$\mathbf{P}_2$	$\mathbf{P}_3$	HML	Linear	Rank	$\operatorname{Rank}_{\mathrm{DM}}$	$\operatorname{Rank}_{\operatorname{EM}}$
mean (%)	-0.86	1.19	3.43	4.29	4.06	4.13	3.01	6.01
t-stat	-0.44	0.68	1.89	3.76	3.61	3.79	2.48	3.25

Table 5: Cross-Border M&A Portfolios

▶ *P<sup>MA</sup>*: Positive and significant returns

- ▶  $S_{i,t+1}$  associated with higher (lower)  $\tilde{MA}_{i,t}$  appreciate (depreciate)
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  - Global Imbalances (Della Corte, Riddiough, and Sarno (2016))
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- Even higher hurdle: Nucera, Sarno, and Zinna (2022) ?

- Explore link between  $P^{MA}$ -characteristics and economic growth
- Expectation: Positive economic growth is persistent

Panel C: t	ransition mai	rix			
PL	0.71	0.21	0.06	0.01	0.01
P <sub>2</sub>	0.20	0.53	0.18	0.06	0.02
P <sub>3</sub>	0.05	0.20	0.46	0.20	0.08
P <sub>4</sub>	0.01	0.04	0.22	0.48	0.24
Ps	0.00	0.03	0.07	0.25	0.65
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Panel C:	transition ma	trix						1	Excess return	S	
PL	0.71	0.21	0.06	0.01	0.01		8	Н	olding period	l h	
$P_2$	0.20	0.53	0.18	0.06	0.02	f	1	3	6	9	12
P <sub>3</sub>	0.05	0.20	0.46	0.20	0.08	1			1978		
P <sub>4</sub>	0.01	0.04	0.22	0.48	0.24	1	9.46	7.00	6.17	5.15	5.75
Ps	0.00	0.03	0.07	0.25	0.65	-	[5.31]	[4.11]	[3.13]	[2.73]	[3.6]
		T-Mat	trix					Holdi	ng-perio	d	

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  - Persistence in portfolio corners of transition matrix (Della Corte, Ramadorai, and Sarno, 2016)?
  - Contribution of static vs. dynamic trade components (Hassan and Mano, 2018)?
  - Average portfolio returns for longer holding periods (Della Corte, Ramadorai, and Sarno, 2016) ?

### Comment III: Number of Trades vs. Volume

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# Comment III: Number of Trades vs. Volume



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- Minimum trade size has been 1 million of the base currency
- Potential incentives to submit lowest possible volume amount
- Distribution of (std.) ann. \$-value appears different (+ data gaps)
- Possibly valuable to match ann. \$-value with mcap/size (e.g., CUSIP/SEDOL+ Global Compustat)

# Conclusion

- Intriguing paper highlighting a new channel that matters for currency markets
- Interesting and novel approach, well-written enjoyed reading it!
- I would like to understand better the role of global M&A deals
- I would like to learn more about the portfolio returns and characteristics of abnormal M&A patterns across portfolios
- Is it possible to provide further comparisons between portfolio returns and "related" existing currency risk factors?

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