

THE TWO FACES OF CROSS-BORDER BANKING FLOWS

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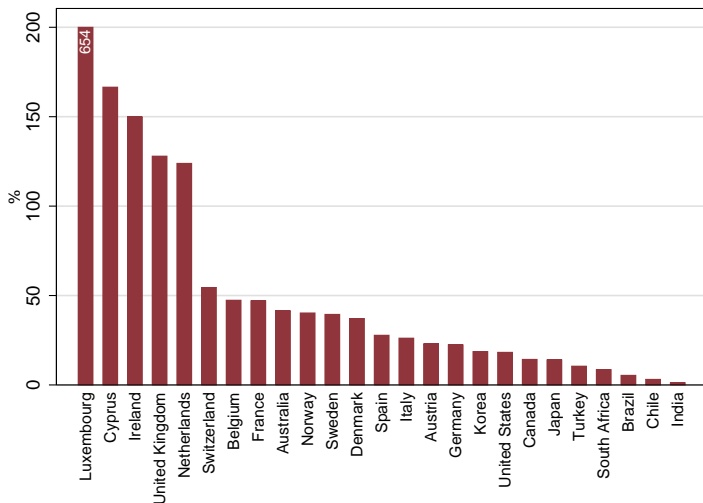
3rd BIS-CGFS workshop on 'Research on global financial stability: the use of BIS international banking and financial statistics'

The views expressed are those of the authors, and not necessarily those of the Bank of England.

BANKING FLOWS: INTERBANK VS. INTRAGROUP

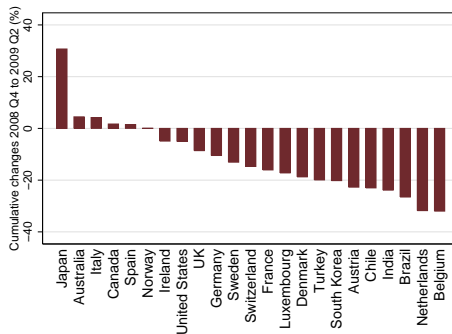
- Globalisation of financial markets has changed the landscape of international banking
 - Large and growing networks of foreign branches and subsidiaries centered around global parent banks (McCauley, McGuire and von Peter, 2010; Claessens and van Horen, 2014)
 - Cross-border bank-to-bank funding (liabilities) can be decomposed into two distinctive forms:
 - ① Arms-length (**interbank**) funding that takes place between unrelated banks
 - ② Related (**intragroup**) funding that takes place in an internal capital market between global parent banks and their foreign affiliates
- ⇒ How do these two types of funding behave? What are the systematic factors driving them over time and across countries, in both normal and crisis times?

CROSS-BORDER BANK-TO-BANK FUNDING TO GDP

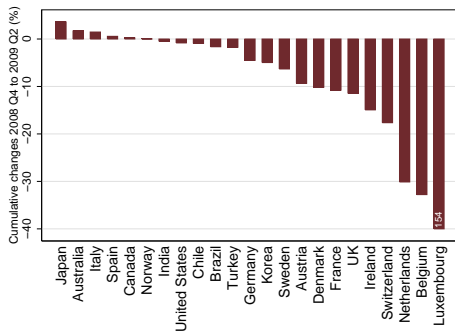


Ratio of Aggregate Cross-Border Bank-to-Bank Liabilities to GDP (2011 Q4, %)

CROSS BORDER BANK TO BANK FUNDING LOSSES SINCE LEHMAN



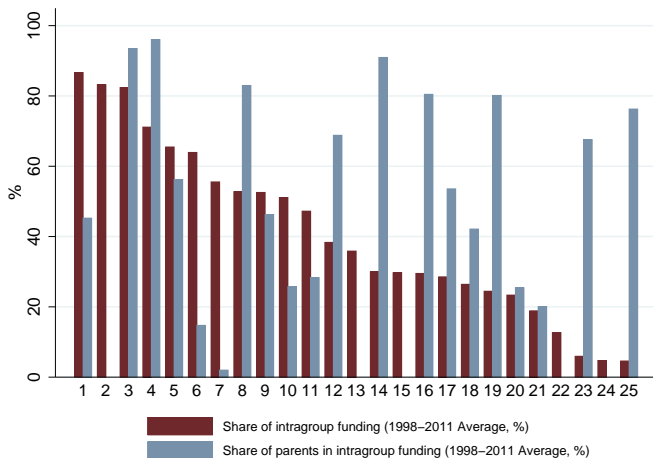
(A) In per cent of own stock



(B) In per cent of GDP

- Wide cross-country dispersion of losses in total bank to bank funding following Lehman's collapse
- ⇒ Is the *mix* of banking systems' funding a key determinant of losses in aggregate funding in crisis times?

BANKING SYSTEMS' FUNDING MIX



- Large variation in funding models \Rightarrow Kerl and Niepmann (2015), De Haas and Kirschenmann (2013): structural drivers of banks' choice of interbank vs. intragroup lending.

THIS PAPER

- What are the (empirical) determinants of the behavior of interbank vs. intragroup funding in a panel of countries?
- What is the role of global vs. host country and banking system characteristics in both normal and crisis times?
- Granular **BIS international banking statistics** allow us to contribute to the literature a **systematic set of observations** on the behavior of intragroup funding **across countries**
 - BIS International Banking Statistics by Nationality to disaggregate banking flows into interbank and intragroup

OVERVIEW OF RESULTS

- Intragroup funding is unrelated to global or local cyclical factors, while flightier interbank funding responds pro-cyclically
 - **Interbank funding declines sharply** during periods of high global volatility
 - **Intragroup funding remains stable** during high-volatility periods for *both* domestic parent banks and foreign affiliates (and even during the GFC).
 - During normal times, intragroup funding is related positively to increases in global interest rates, with parent banks using affiliates to offset tighter global funding conditions
- Intragroup funding is instead more sensitive to domestic banking system conditions
 - During normal times: more funding to affiliates in more profitable banking systems
 - But during the GFC: evidence for intragroup funding being used to support weaker (less solvent, less profitable) banking systems.

LITERATURE I

- Focus on gross flows/stocks
 - Obstfeld (2012), Shin (2012): Need to focus less on global (net) imbalances, but more on (gross) 'leveraged entity' imbalances (Also: Borio and Disyatat, 2011, Rothenberg and Warnock, 2011).
- Determinants of aggregate (interbank + intragroup) banking flows
 - Cetorelli and Goldberg (2011); Bruno and Shin, 2015; Cerutti, Claessens, and Ratnovski, 2015; Avdjiev and Takats, 2015; Correa, Paligrova, Sapriza, and Zlate, 2015.
 - This paper: disaggregated (interbank vs. intragroup) flows
- Interbank funding
 - Potentially beneficial source of bank monitoring (Calomiris and Kahn, 1991; Calomiris, 1999) and may alleviate liquidity shocks caused by depositor withdrawals (Goodfriend and King, 1998)
 - But information asymmetries may lead to inefficient withdrawals (Huang and Ratnovski, 2011, Gorton and Metrick, 2012, Brunnermeier, 2009).

LITERATURE II

- Direct evidence on intragroup funding from micro-banking studies
 - Cetorelli and Goldberg (2012a): Liquidity management by US global banks. Locational pecking order following funding shocks.
 - Schnabl (2012): global banks maintained intragroup funding to Peruvian affiliates following the Russian financial crisis, but withdrew interbank
 - Cetorelli and Goldberg (2012b): Internal capital markets insulate global banks from domestic monetary policy shocks
 - Hoggarth, Hooley, and Korniyenko (2013): Intragroup *lending* by foreign affiliates resident in the U.K. increased strongly following Northern Rock
- Indirect cross-country evidence on intragroup funding
 - De Haas and van Lelyveld (2010): substitution and support effect. Foreign affiliates reined in credit supply by less than domestic banks during financial crises. But during GFC foreign affiliate lending was hit harder (their 2014 paper).
- This paper: direct and systematic evidence across countries and time

DATA: BANKING FLOWS

- BIS Locational Statistics by Nationality
 - Intragroup funding: Liabilities held by 'related foreign offices'
 - Interbank funding: Liabilities held by 'Other banks'
 - **Source of funding: rest of the world (i.e no bilateral intragroup data in original BIS data set). But following Stage 1/2 enhancements BIS data will include bilateral intragroup funding allowing for a richer analysis of global internal capital markets.**
 - Nationality dimension. Example: intragroup funding of US-owned banks resident in the UK from their parent or other related offices abroad.
- Sample: 25 BIS reporting banking systems that report interbank and intragroup data (19 AEs, 6 EMEs)
 - 1998 Q1 to 2011 Q4

DATA: BANKING FLOWS

Dependent variable: Per cent change in cross-border interbank or intragroup funding:

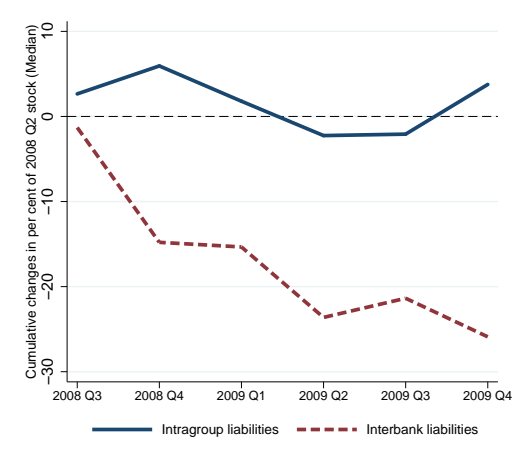
$$\Delta F_{j,t}^i = \frac{\sum_{k=1}^K Flow_{k,j,t}^i}{\sum_{k=1}^K Stock_{k,j,t-1}^i}, \quad (1)$$

- F denotes the (exchange rate adjusted) *flow* of interbank or intragroup funding ($j=1,2$), reported by the BIS, while S denotes the previous-quarter *stock* of interbank or intragroup funding.
- $j = 1, 2, \dots, 25$, denotes the 25 BIS reporting countries who provide the BIS with both interbank and intragroup data on their resident banks, and $k = 1, 2, \dots, N$, refers to the N countries of ultimate bank origin/nationality which have banking operations in country j .

Three dependent variables (example for $j=UK$):

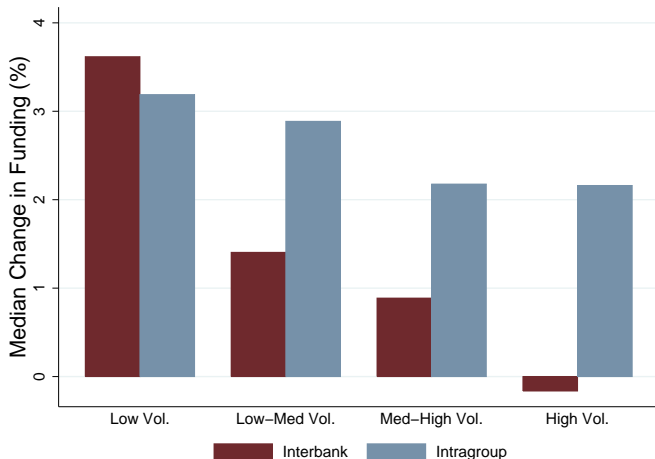
- ① Funding to banks of **all nationalities** resident in the UK (sum over all k)
- ② Funding to **UK owned banks** resident in the UK (parent banks; $k = j = UK$)
- ③ Funding to **non-UK owned banks** resident in the UK (foreign affiliate; $k \neq UK$)

A FIRST LOOK: INTERBANK VS. INTRAGROUP IN GFC



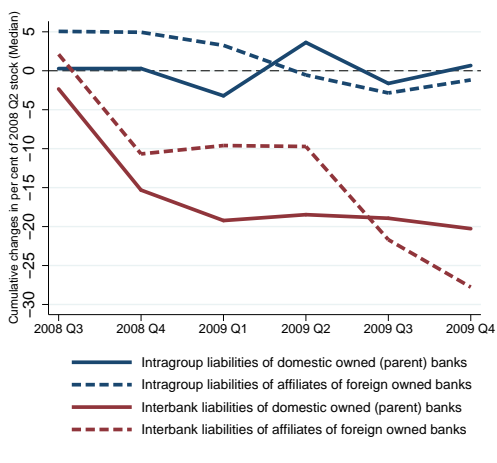
Note: Median cumulative change in funding scaled by 2008 Q2 stocks

WHOLE SAMPLE



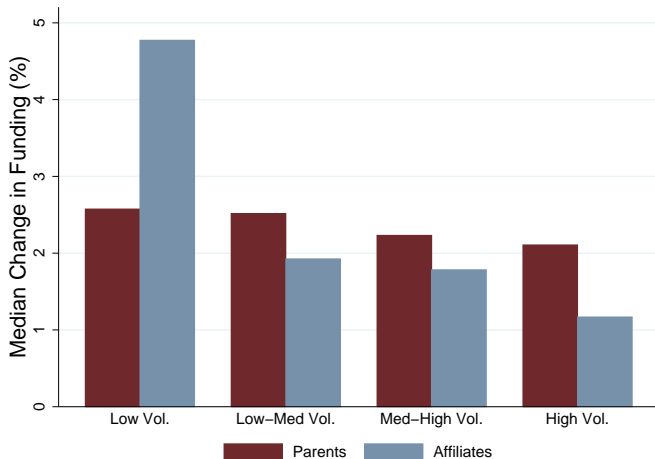
Note: Median per cent changes in interbank or intragroup funding for different levels of global volatility (realized volatility of returns of the MSCI Global Equity Index).

A FIRST LOOK: PARENTS VS. AFFILIATES



Note: Median cumulative change in funding scaled by 2008 Q2 stocks

WHOLE SAMPLE



Note: Median per cent changes in interbank or intragroup funding for different levels of global volatility.

EMPIRICAL METHODOLOGY

Panel regression with country level fixed effects:

$$\Delta F_{j,t}^i = \alpha + \beta' Global_{t-1} + \gamma' Host_{j,t-1} + \lambda_j + \epsilon_{j,t} \quad (2)$$

- $Global_{t-1}$: Global Volatility, Interest Rate changes and Growth.
- $Host_{j,t-1}$: Host country and banking system characteristics (next slide)
- Normal and crisis times:
 - ① Show results for excluding the GFC (2008 Q4 to 2009 Q2) as well as for excluding whole post-2008 Q3 period.
 - ② To test directly for behaviour of intragroup/interbank in GFC: include a *Crisis* dummy
 - ③ Interact *Crisis* dummy with banking system conditions
- Data cleaning
 - LHS and domestic RHS variables are winsorised at the 2.5% level

GLOBAL FACTORS

- Global Volatility
 - Theoretical and empirical link between global uncertainty and global bank leverage suggesting a negative relationship with interbank funding (Adrian and Shin, 2010).
 - Relationship with intragroup funding is more complex and may depend on health of parent banks (de Haas and van Lelyveld, 2010)
 - **Data:** Average quarterly realized volatility of returns of the MSCI Global Equity Index (similar to VIX but more global)
- Δ Global Interest Rates (IR)
 - Higher global IR may decrease cross-border bank lending (lower IR spread) (Bruno and Shin (2015), but internal capital markets could also be used to smooth IR shocks (Cetorelli and Goldberg, 2012).
 - **Data:** quarterly changes in average short-term money market rates across Germany, Japan, UK and US.
- Δ Global Growth
 - Influences the profitability, solvency and liquidity needs of global banks.
 - **Data:** IMF IFS. Quarterly.

HOST COUNTRY FACTORS

⇒ Strength of economy and health (profitability, solvency) of banking system matters for bank funding: probability of default, need for liquidity support (de Haas and van Lelyveld, 2010; Bruno and Shin, 2015).

- **Banking system variables**

- **Return on equity**: median return on book equity (Net Income/Total Equity) across all resident banks (Beck et al., 2000, 2009))
- **Solvency**: ratio of bank capital to total assets (World Bank, GFD)
- **Net interest margin**: related to solvency (World Bank, GFD)

- **Macro variables**

- **Quarterly Inflation and GDP growth** (IMF)
- **Δ Interest Rates**: A rise in the ratio between regional and global interest rates reduces default probability of regional bank: more lending (IMF IFS)
- **FX Return/Depreciation**: A local currency depreciation increases the value of FX denominated liabilities and pushes the regional bank towards its default boundary (IMF IFS)

BASELINE RESULTS

	(1)	(2)
	Interbank	Intragroup
<i>Global Factors</i>		
Global Volatility (L)	-3.64** (1.54)	1.50 (2.33)
Δ Global Interest Rates (L)	-5.17** (2.02)	4.48* (2.46)
Global Growth (L)	0.64 (0.49)	-0.19 (0.47)
<i>Host Country Factors</i>		
Domestic GDP Growth (L)	0.45** (0.18)	0.23 (0.26)
Inflation (L)	-0.22*** (0.08)	-0.17 (0.18)
Δ Interest Rates (L)	-0.48 (0.82)	-0.11 (1.32)
FX Return (L)	-0.15 (0.12)	-0.24*** (0.08)
Return on Equity	0.10** (0.05)	0.17*** (0.04)
Solvency	0.19 (0.45)	-0.42 (0.44)
Net interest margin	0.06 (0.48)	-3.13** (1.26)
Observations	1,099	1,099
R-squared	0.09	0.07
Countries	25	25

- If (log) global volatility index is 2 SD higher, quarterly interbank funding growth is 3 pp lower.

BASELINE RESULTS

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Countries	25	25

BASELINE RESULTS: CRISIS AND NORMAL TIMES

	(1)	(2)	(3)	(4)	(5)	(6)
	Interbank			Intragroup		
	No GFC	Pre-2008:3	GFC Dummy	No GFC	Pre-2008:3	GFC Dummy
<i>Global Factors</i>						
Global Volatility (L)	-2.93* (1.67)	-1.87 (2.05)	-2.76* (1.61)	1.36 (2.60)	1.00 (3.14)	1.24 (2.55)
ΔGlobal IR (L)	-4.39* (2.61)	-6.73** (3.22)	-6.20*** (1.81)	4.92 (3.53)	9.46** (4.25)	4.79* (2.41)
Global Growth (L)	0.41 (0.51)	1.47** (0.72)	0.67 (0.45)	-0.05 (0.53)	-0.97 (0.85)	-0.19 (0.46)
Crisis			-4.76** (1.97)			1.42 (2.29)
<i>Host Country Characteristics</i>						
Dom GDP Growth (L)	0.44** (0.19)	0.57** (0.27)	0.37** (0.18)	0.10 (0.27)	-0.46 (0.43)	0.26 (0.26)
Inflation (L)	-0.21** (0.08)	-0.18* (0.10)	-0.23*** (0.08)	-0.21 (0.18)	-0.30 (0.23)	-0.17 (0.18)
Δ IR (L)	0.20 (0.82)	-0.18 (0.94)	-0.47 (0.78)	0.55 (1.58)	1.24 (1.63)	-0.12 (1.33)
FX Return (L)	-0.05 (0.12)	-0.09 (0.11)	-0.10 (0.11)	-0.24** (0.10)	-0.30** (0.12)	-0.26*** (0.09)
Return on Equity	0.10** (0.05)	0.07 (0.05)	0.11** (0.05)	0.15*** (0.05)	0.09 (0.07)	0.17*** (0.05)
Solvency	0.00 (0.44)	0.18 (0.61)	0.11 (0.44)	-0.22 (0.45)	0.10 (0.49)	-0.40 (0.45)
Net interest margin	-0.25 (0.49)	-0.27 (0.51)	-0.07 (0.46)	-3.31** (1.28)	-3.18* (1.63)	-3.09** (1.27)
Observations	1,028	811	1,099	1,028	811	1,099
R-squared	0.07	0.07	0.09	0.07	0.07	0.07
Countries	25	23	25	25	23	25

BASELINE RESULTS: CRISIS AND NORMAL TIMES

	(1)	(2)	(3)	(4)	(5)	(6)
	Interbank			Intragroup		
	No GFC	Pre-2008:3	GFC Dummy	No GFC	Pre-2008:3	GFC Dummy
<i>Global Factors</i>						
Global Volatility (L)	-2.93* (1.67)	-1.87 (2.05)	-2.76* (1.61)	1.36 (2.60)	1.00 (3.14)	1.24 (2.55)
ΔGlobal IR (L)	-4.39* (2.61)	-6.73** (3.22)	-6.20*** (1.81)	4.92 (3.53)	9.46** (4.25)	4.79* (2.41)
Global Growth (L)	0.41 (0.51)	1.47** (0.72)	0.67 (0.45)	-0.05 (0.53)	-0.97 (0.85)	-0.19 (0.46)
Crisis			-4.76** (1.97)			1.42 (2.29)
<i>Host Country Characteristics</i>						
Dom GDP Growth (L)	0.44** (0.19)	0.57** (0.27)	0.37** (0.18)	0.10 (0.27)	-0.46 (0.43)	0.26 (0.26)
Inflation (L)	-0.21** (0.08)	-0.18* (0.10)	-0.23*** (0.08)	-0.21 (0.18)	-0.30 (0.23)	-0.17 (0.18)
Δ IR (L)	0.20 (0.82)	-0.18 (0.94)	-0.47 (0.78)	0.55 (1.58)	1.24 (1.63)	-0.12 (1.33)
FX Return (L)	-0.05 (0.12)	-0.09 (0.11)	-0.10 (0.11)	-0.24** (0.10)	-0.30** (0.12)	-0.26*** (0.09)
Return on Equity	0.10** (0.05)	0.07 (0.05)	0.11** (0.05)	0.15*** (0.05)	0.09 (0.07)	0.17*** (0.05)
Solvency	0.00 (0.44)	0.18 (0.61)	0.11 (0.44)	-0.22 (0.45)	0.10 (0.49)	-0.40 (0.45)
Net interest margin	-0.25 (0.49)	-0.27 (0.51)	-0.07 (0.46)	-3.31** (1.28)	-3.18* (1.63)	-3.09** (1.27)
Observations	1,028	811	1,099	1,028	811	1,099
R-squared	0.07	0.07	0.09	0.07	0.07	0.07
Countries	25	23	25	25	23	25

INTRAGROUP: PARENTS V FOREIGN AFFILIATES

	(1)	(2)	(3)	(4)	(5)	(6)
	Parents			Foreign Affiliates		
	All	Pre-2008:3	GFC Dummy	All	Pre-2008:3	GFC Dummy
<i>Global Factors</i>						
Global Volatility (L)	2.02 (3.48)	2.21 (4.74)	1.77 (3.97)	-0.86 (1.93)	0.24 (2.76)	-0.82 (2.15)
ΔGlobal IR (L)	2.98 (3.70)	10.62** (5.17)	3.46 (3.57)	-0.96 (2.73)	2.61 (4.39)	-1.00 (2.77)
Global Growth (L)	-0.71 (0.56)	-1.10 (1.03)	0.05 (0.56)	0.27 (0.55)	-0.27 (1.01)	0.28 (0.56)
Crisis			1.33 (3.93)			-0.24 (2.86)
<i>Host Country Characteristics</i>						
Dom GDP Growth (L)	0.71* (0.36)	-0.12 (0.63)	0.74** (0.36)	0.25 (0.35)	-0.73 (0.47)	0.24 (0.36)
Inflation (L)	-0.46* (0.25)	-0.60* (0.32)	-0.45* (0.25)	0.11 (0.18)	-0.04 (0.23)	0.10 (0.18)
Δ IR (L)	-0.29 (1.82)	-0.15 (2.03)	-0.29 (1.83)	1.17 (1.56)	0.47 (1.86)	1.18 (1.56)
FX Return (L)	-0.31* (0.16)	-0.36 (0.22)	-0.33* (0.18)	-0.15 (0.12)	-0.29* (0.16)	-0.14 (0.13)
Return on Equity	0.21*** (0.06)	0.11 (0.09)	0.21*** (0.06)	0.15** (0.07)	0.24*** (0.08)	0.15* (0.08)
Solvency	-1.49** (0.67)	-0.65 (0.81)	-1.47** (0.68)	0.04 (0.52)	0.09 (0.62)	0.03 (0.53)
Net interest margin	-1.01 (1.70)	-1.19 (2.01)	-0.99 (1.72)	-3.32** (1.35)	-2.92* (1.62)	-3.32** (1.37)
Observations	916	692	916	925	709	925
R-squared	0.05	0.06	0.05	0.05	0.07	0.05
Countries	20	20	20	20	20	20

INTRAGROUP: PARENTS V FOREIGN AFFILIATES

	(1)	(2)	(3)	(4)	(5)	(6)
	Parents			Foreign Affiliates		
	All	Pre-2008:3	GFC Dummy	All	Pre-2008:3	GFC Dummy
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Global Volatility (L)	2.02 (3.48)	2.21 (4.74)	1.77 (3.97)	-0.86 (1.93)	0.24 (2.76)	-0.82 (2.15)
ΔGlobal IR (L)	2.98 (3.70)	10.62** (5.17)	3.46 (3.57)	-0.96 (2.73)	2.61 (4.39)	-1.00 (2.77)
Global Growth (L)	-0.71 (0.56)	-1.10 (1.03)	0.05 (0.56)	0.27 (0.55)	-0.27 (1.01)	0.28 (0.56)
Crisis			1.33 (3.93)			-0.24 (2.86)
<i>Host Country Characteristics</i>						
Dom GDP Growth (L)	0.71* (0.36)	-0.12 (0.63)	0.74** (0.36)	0.25 (0.35)	-0.73 (0.47)	0.24 (0.36)
Inflation (L)	-0.46* (0.25)	-0.60* (0.32)	-0.45* (0.25)	0.11 (0.18)	-0.04 (0.23)	0.10 (0.18)
Δ IR (L)	-0.29 (1.82)	-0.15 (2.03)	-0.29 (1.83)	1.17 (1.56)	0.47 (1.86)	1.18 (1.56)
FX Return (L)	-0.31* (0.16)	-0.36 (0.22)	-0.33* (0.18)	-0.15 (0.12)	-0.29* (0.16)	-0.14 (0.13)
Return on Equity	0.21*** (0.06)	0.11 (0.09)	0.21*** (0.06)	0.15** (0.07)	0.24*** (0.08)	0.15* (0.08)
Solvency	-1.49** (0.67)	-0.65 (0.81)	-1.47** (0.68)	0.04 (0.52)	0.09 (0.62)	0.03 (0.53)
Net interest margin	-1.01 (1.70)	-1.19 (2.01)	-0.99 (1.72)	-3.32** (1.35)	-2.92* (1.62)	-3.32** (1.37)
Observations	916	692	916	925	709	925
R-squared	0.05	0.06	0.05	0.05	0.07	0.05
Countries	20	20	20	20	20	20

CRISIS INTERACTIONS

	(1)	(2)	(3)	(4)
	Parents	Foreign Affiliates		
	Gross	Gross	Gross	Net
<i>Global Factors</i>				
Global Volatility (L)	1.64 (3.98)	-0.50 (2.15)	-0.78 (2.11)	1.31 (3.23)
ΔGlobal IR (L)	3.07 (3.64)	-2.16 (2.65)	-0.65 (2.96)	0.84 (3.70)
Global Growth (L)	-0.69 (0.56)	0.33 (0.56)	0.46 (0.50)	-0.43 (0.71)
Crisis	12.14** (5.64)	5.16 (11.89)		16.23** (6.24)
<i>Host Country Characteristics</i>				
Other		Included		
Return on Equity	0.20*** (0.07)	0.21*** (0.07)	0.48*** (0.20)	0.20* (0.11)
Solvency	-1.32* (0.69)	0.07 (0.53)	-0.19 (0.52)	0.58 (0.79)
<i>Interactions</i>				
Return on Equity*Crisis	0.19* (0.10)	-0.41*** (0.08)		-0.50*** (0.12)
Solvency*Crisis	-1.80*** (0.66)	-0.89 (1.97)		-2.79*** (0.92)
Intra Share (L)			-19.89*** (5.47)	
Intra Share*Crisis			0.65 (3.63)	
Intra Share*ROE			-0.80** (0.34)	
Observations	916	925	925	921
R-squared	0.05	0.06	0.10	0.05
Countries	20	20	20	20

CRISIS INTERACTIONS

	(1)	(2)	(3)	(4)
	Parents	Foreign Affiliates		
	Gross	Gross	Gross	Net
Interactions				
Return on Equity*Crisis	0.19* (0.10)	-0.41*** (0.08)		-0.50*** (0.12)
Solvency*Crisis	-1.80*** (0.66)	-0.89 (1.97)		-2.79*** (0.92)
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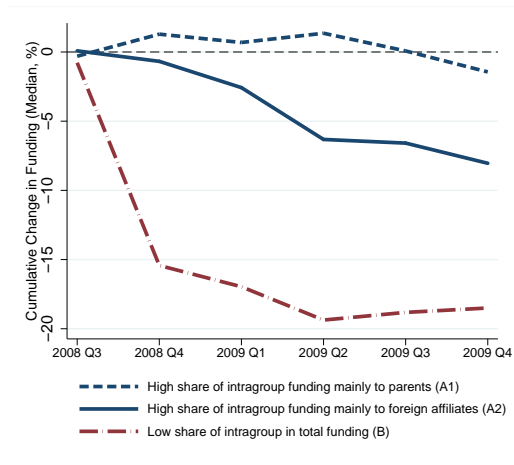
- Parent banks in banking systems with lower solvency levels: supported by their affiliates in the GFC.
- Affiliate banks in less profitable/solvent banking systems: supported by their parents in the GFC, even when looking at *net* intragroup flows.

CRISIS INTERACTIONS

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- Intra Share: proportion of intragroup funding in total bank-to-bank funding → proxy for importance of location for global banks's business.
- Results suggest that global parent banks support their affiliates according to a locational pecking order (Cetorelli and Goldberg, 2012).

FUNDING MIX AND AGGREGATE FUNDING AFTER LEHMAN



Note: Median cumulative change in aggregate (interbank + intragroup) funding scaled by 2008 Q2 stocks for 3 types of banking systems differing by funding mix

ROBUSTNESS

- Alternative measures of global factors
- Extended time series
- Degree of liquidity support (Drechsler et. al, 2014).
- Extended time series
- Two-way clustering

CONCLUSION

- **Not all types of bank funding are equally flighty:** Intragroup funding less driven by global and domestic cyclical conditions than interbank funding
 - Intragroup funding is instead more sensitive to domestic banking system conditions, being used to support weaker banking systems during the GFC.
- ⇒ Surveillance: Policy makers need to monitor the decomposition of bank funding to avoid a misleading assessment of risks to financial stability
- ⇒ Debate on financial protectionism has recently focused on intragroup flows/internal capital markets (Goldberg and Gupta, 2013)
- ⇒ The results caution against ringfencing policies that restrict intragroup flows: a focus on the potentially destabilising role of outflows needs to be complemented by a focus on the stabilising role of inflows.