

Credit Cycles, Credit Risk and Countercyclical Loan Provisions

Martha Lopez, Fernando Tenjo, Hector Zarate

Discussion

Vasso Ioannidou

Lancaster University

BIS Consultative Council for the Americas Conference
Bogota, Colombia, May 22-23, 2014

Research Questions

1. Do loans granted during periods have a higher probability of default than those granted during periods of slow credit growth?
 - Lower lending standards in booms
1. Do countercyclical loan provisions mitigate the amplitude of the credit cycle?
 - Boom: Extra capital (Tier 2) → reduce risk taking incentives
 - Recessions: Extra buffer → reduce credit rationing

Colombia
2003-2011

Answers

1. Do loans granted during periods have a higher probability of default than those granted during periods of slow credit growth? **YES**
 - Lower lending standards in booms
1. Do countercyclical loan provisions mitigate the amplitude of the credit cycle? **YES**
 - Boom: Extra capital (Tier 2) → reduce risk taking incentives
 - Recessions: Extra buffer → reduce credit rationing

Colombia
2003-2011

My Comments

- Paper is still developing. My comments geared towards how to best help develop it further:
 - More Information
 - Put things in context, understand and improve analysis
 - Identification
 - Additional things to look at
 - Important questions, especially the second one. Dig deeper.

More Information

- **Macroeconomic conditions** during the sample period.
 - E.g., Was Colombia affected by the recent financial crisis? How?
- Main characteristics of the Colombian **banking sector** and its condition during the sample period
 - E.g., competition, foreign banks & entry, government banks
 - E.g., reforms that may be affecting time-series (or even cross-sectional) variation
- More information about the **credit registry data**
 - E.g., Frequency? Entire loan spell? Borrower's credit history? Information sharing? Internal ratings?
- More information about the **reforms** used in the analysis

Identification (1)

- The paper will benefit from a **more explicit discussion** of its identification strategy
 - E.g., What variation are you exploiting? What confounding factors do some of your controls help you remove? What remains a challenge?
- Take the **first research question**:
- $$\Pr(\text{Default}_{i,b,t+k}) = F(a + b_1 * \text{GrLoanDev}_{bt} + b_2 * |\text{GrLoanDev}_{bt}| + c_1 * \text{Loan}_{it} + c_2 * \text{BANK}_{it} + c_3 * \text{Borrower}_{it} + e_t + n_i) \quad (1)$$
- $l = \text{loan}$, $b = \text{bank}$, $t = \text{time}$, $k = \#$ of years since granted, $i = \text{borrower}$
- If expansions are more likely to be followed by downturns then you would get a $b > 0$
- Should you introduce **time-fixed effects**? Currently: gdp growth and interest rate.
- Do the data allow you to introduce **ex ante measures of risk taking**?
 - E.g., Borrowers' credit histories, (internal and external) borrower ratings
- Why do you control for **borrower characteristics** and **firm fixed effects**?
- Should you have bank fixed effects? Is there strong foreign bank entry?
- Should you in subsequent specs allow for **interactions** with bank characteristics that correlate with **agency problems**?
- Do the data allow you to estimate a hazard model?
 - E.g., do you observe the entire loan spell

Identification (2)

- Now take the second question:
- $\text{Ln}(\text{Loan})_{q,l,t} = a + b * \text{Treatment} * \text{Characteristics}_{q,l,t} + e_{q,l,t} \quad (2)$
- q = q -percentile, l =loan, t =time
- treatment = 1 if credit granted during 2007.3 and 2011.2, and 0 otherwise
- Characteristics = a vector of interactions ??
- **Sample** of loans used was **unclear** to me
 - Generated using a **matching methodology**. Matching on a **propensity score** that estimates the probability that a given loan will be assigned to a treatment (with countercyclical provisions) or a control group (without countercyclical)
 - The authors write: *“The resulting matched credit make up a set that reflects a synthetic situation in which there is a loan market of exactly the same characteristics before and after 2007”*

Identification (3)

- What **problem** are you trying to solve with matching?
- Why not using the **methodology used in Jimenez et al. (2012)** for the Spain? The authors study how banks that were differently affected by the countercyclical provision reforms change their lending to the same firm at the same calendar time
- As I understand also in Colombia the countercyclical provisions in Colombia had a differential impact on different banks
- Discussion in Fernandez de Lis and Garcia-Herrero (2010) also suggests that procedure as to which bank qualifies described in Appendix A **did not apply from the beginning** but that was introduced later. The analysis seems to assume that whatever was introduced in July 2007 holds for the entire period. Is the subsequent reform inside your sample period?
- More importantly can you **use it for identification** in the spirit of Jimenez et al. (2012) who also exploit subsequent reforms in the countercyclical provisions in Spain to establish identification?

Additional things to look at

- Current results are largely **in line** with the **existing literature**.
- I urge the authors to think further what may be **special about Colombia's banking sector** or the **characteristics of the reform** that could allow you to draw **new insights** on these very important questions.
- Beyond this I would also urge the authors to take the **analysis** with respect to the second question a **step further** and try to understand possible **credit allocation** effects with respect to both banks and **firms** and across different stages of the **business cycle**.
 - For the latter the short period maybe restrictive but regional or industry variation may be possible to be used.

Conclusions

- I think the paper deals with very important questions.
- Evidence from different samples and settings could be useful in forming informed opinions about important policy debates.
- I urge the authors to develop this paper further.
- Looking forward to seeing updated drafts in the future.